POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20) A8720-1

		MAY 1991	MAY 1990	JUL-MAY 1990/91	JUL-MAY 1989/90
AGRICULTURAL					
AL	Alabama	2,570	7,099	81,606	78,319
AK	Alaska	121	61	1,252	1,434
AZ	Arizona	367	324	2,965	3,558
AR	Arkansas	6,752	6,831	54,938	49,580
CA	California	8,062	8,315	78,102	77,541
CO	Colorado	1,369	1,665	12,602	12,103
CT	Connecticut	140	231	741	2,251
DE	Delaware	5,696	5,972	30,267	27,093
FL	Florida	10,484	9,612	137,208	144,130
GA	Georgia	5,176	6,808	134,733	132,418
HI	Hawaii	121	46	26,056	8,701
ID	Idaho	5,887	2,966	32,073	29,860
IL	Illinois	47,914	24,739	610,565	595,707
IN	Indiana	48,239	33,978	350,388	357,959
IA	Iowa	29,527	22,838	441,756	493,058
KS	Kansas	2,010	2,029	47,159	48,596
KY	Kentucky	20,459	9,503	109,452	109,962
LA	Louisiana	2,640	9,022	149,990	148,148
ME	Maine	1,669	1,468	6,289	6,079
MD	Maryland	5,867	4,056	34,333	28,673
MA	Massachusetts	746	615	5,322	2,521
MI	Michigan	57,252	42,438	156,451	189,772
MN	Minnesota	37,398	41,503	325,869	361,474
MS	Mississippi	772	2,718	43,832	35,378
MO	Missouri	10,149	6,432	269,860	284,317
MT	Montana	1,293	1,300	13,507	13,671
NE	Nebraska	4,640	3,902	36,227	36,482
NV	Nevada	0	5	155	798
NH	New Hampshire	180	244	644	731
NJ	New Jersey	1,040	772	4,994	5,666
NM	New Mexico	1,013	582	7,963	4,249
NY	New York	20,154	14,488	59,634	47,106
NC	North Carolina	3,416	4,534	101,565	82,599
ND	North Dakota	4,581	6,223	25,646	26,533
OH	Ohio	62,510	51,989	353,316	422,067
OK	Oklahoma	1,786	3,349	19,067	21,155
OR	Oregon	2,145	1,869	29,389	31,804
PA	Pennsylvania	14,286	9,463	56,950	58,322
RI	Rhode Island	183	253	1,096	2,196
SC	South Carolina	9,009	3,294	62,926	76,769
SD	South Dakota	3,466	4,550	16,905	20,092
TN	Tennessee	8,109	11,371	107,481	97,875
TX	Texas	14,008	21,634	155,246	137,300
UT	Utah	43	873	27,934	17,747
VT	Vermont	3,264	2,145	7,460	5,044
VA	Virginia	2,2[illegible]	2,395	91,719	80,421
WA	Washington	4,212	2,787	50,427	48,783
WV	West Virginia	7,680	263	16,592	1,955
WI	Wisconsin	39,346	47,093	221,641	260,130
WY	Wyoming	262	287	3,417	2,805
	TOTAL U.S.:	520,247	446,934	4,615,710	4,730,932
CANADA					
AB	Alberta	17,258	19,126	37,819	38,452
BC	Brit. Columbia	1,830	2,297	7,420	8,164
MB	Manitoba	9,611	6,763	26,610	24,114
NB	New Brunswick	6,156	4,385	14,926	11,932
NF	Newfoundland	862	0	891	0
NS	Nova Scotia	1,916	1,604	5,100	5,748
ON	Ontario	78,089	54,795	168,814	174,977
PE	Pr.Edward Isle	6,309	5,112	12,745	10,150
PQ	Quebec	40,750	43,095	92,178	93,359
SK	Saskatchewan	4,181	5,727	10,261	36,082
	TOTAL CAN:	166,962	142,904	376,764	402,978
EXPORT SALES:		381,803	344,325	3,637,387	3,078,164
TOTAL AG SALES		1,069,012	934,163	8,629,861	8,212,074
Non-Ag	U.S.	46,900	40,639	466,309	428,413
	Canada	1,182	1,029	14,913	15,731
	Exports	14,949	35,959	166,281	146,592
TOTAL NON-AG SALES		63,031	77,627	647,503	590,736
GRAND TOTAL		**1,132,043**	**1,011,790**	**9,277,364**	**8,802,810**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

MAY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	4	1,259	1,061	246	2,570
AK Alaska	0	121	0	0	0	121
AZ Arizona	213	42	82	0	30	367
AR Arkansas	118	128	4,194	2,271	41	6,752
CA California	4,125	1,293	1,666	13	965	8,062
CO Colorado	433	0	692	187	57	1,369
CT Connecticut	0	0	119	0	21	140
DE Delaware	0	2,627	2,528	497	44	5,696
FL Florida	1,897	2,952	480	2,081	3,074	10,484
GA Georgia	928	365	2,170	1,055	658	5,176
HI Hawaii	0	64	0	0	57	121
ID Idaho	289	388	1,995	3,086	129	5,887
IL Illinois	2,035	34,921	3,699	6,981	278	47,914
IN Indiana	303	37,656	6,318	3,310	652	48,239
IA Iowa	279	17,266	3,456	8,489	37	29,527
KS Kansas	137	60	1,007	737	69	2,010
KY Kentucky	0	13,285	256	311	6,607	20,459
LA Louisiana	313	0	2,264	63	0	2,640
ME Maine	0	0	1,617	0	52	1,669
MD Maryland	932	1,316	1,916	1,659	44	5,867
MA Massachusetts	0	63	280	247	156	746
MI Michigan	0	38,143	18,035	653	421	57,252
MN Minnesota	0	12,048	22,606	2,146	598	37,398
MS Mississippi	0	299	458	0	15	772
MO Missouri	1,905	1,746	4,651	1,724	123	10,149
MT Montana	15	403	746	105	24	1,293
NE Nebraska	290	407	1,206	2,134	603	4,640
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	180	0	0	180
NJ New Jersey	0	123	555	362	0	1,040
NM New Mexico	218	0	517	15	263	1,013
NY New York	0	5,011	13,659	1,319	165	20,154
NC North Carolina	303	548	487	965	1,113	3,416
ND North Dakota	0	800	3,728	53	0	4,581
OH Ohio	1,814	49,831	8,447	1,534	884	62,510
OK Oklahoma	120	63	1,520	15	68	1,786
OR Oregon	30	833	918	167	197	2,145
PA Pennsylvania	1,173	2,391	9,207	913	602	14,286
RI Rhode Island	0	0	133	28	22	183
SC South Carolina	548	60	7,742	62	597	9,009
SD South Dakota	0	1,756	1,231	479	0	3,466
TN Tennessee	9	7,286	139	199	476	8,109
TX Texas	1,364	1,526	8,477	1,713	928	14,008
UT Utah	0	0	38	0	5	43
VT Vermont	0	0	2,963	14	287	3,264
VA Virginia	121	422	632	740	319	2,234
WA Washington	43	1,923	1,577	360	309	4,212
WV West Virginia	1,677	255	5,748	0	0	7,680
WI Wisconsin	1,798	24,701	11,093	1,175	579	39,346
WY Wyoming	90	21	146	0	5	262
TOTAL U.S.:	23,520	263,147	162,837	48,923	21,820	520,247
CANADA						
AB Alberta	28	367	16,486	377	0	17,258
BC Brit. Columbia	0	19	1,670	2	139	1,830
MB Manitoba	0	618	8,075	918	0	9,611
NB New Brunswick	0	2,729	3,260	0	167	6,156
NF Newfoundland	0	0	862	0	0	862
NS Nova Scotia	0	1,358	0	0	558	1,916
ON Ontario	0	43,378	33,035	67	1,609	78,089
PE Pr.Edward Isle	0	0	6,309	0	0	6,309
PQ Quebec	0	3,384	36,472	15	879	40,750
SK Saskatchewan	0	126	3,957	98	0	4,181
TOTAL CAN:	28	51,979	110,126	1,477	3,352	166,962
*EXPORT SALES:	286,576	25,683	49,523	0	20,021	381,803
TOTAL AG SALES	310,124	340,809	322,486	50,400	45,193	1,069,012
NON-AG U.S.	37,259	-	-	9,340	301	46,900
Canada	1,025	-	-	141	16	1,182
*Exports	976	-	-	13,867	106	14,949
TOTAL NON-AG SALES	39,260	-	-	23,348	423	63,031
GRAND TOTAL	**349,384**	**340,809**	**322,486**	**73,748**	**45,616**	**1,132,043**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

MAY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	154	0	661	815
Belize	59	0	297	0	0	356
Brazil	15,572	7,638	33,003	0	0	56,213
Chile	1,091	0	0	0	400	1,491
China	136,332	0	0	0	8,994	145,326
Costa Rica	1,918	0	723	0	818	3,459
Ecuador	1,923	0	0	0	0	1,923
Honduras	1,515	0	0	0	0	1,515
Jamaica	0	1,895	0	0	0	1,895
Japan	36,684	7,418	3,670	0	7,138	54,910
Korea	21,649	0	0	0	0	21,649
Malaysia	36,649	0	0	0	0	36,649
Martinique	0	0	2,314	0	363	2,677
Mexico	3,915	0	0	0	435	4,350
New Zealand	1,477	8,732	0	0	0	10,209
Pakistan	13	0	0	0	0	13
South Africa	2,622	0	9,362	0	0	11,984
Switzerland	16,813	0	0	0	0	16,813
Taiwan	8,344	0	0	0	0	8,344
Thailand	0	0	0	0	1,212	1,212
TOTAL AG:	286,576	25,683	49,523	0	20,021	381,803
NON-AGRICULTURAL						
Australia	12	-	-	0	0	12
Japan	138	-	-	10,396	66	10,600
Mexico	601	-	-	0	40	641
Taiwan	225	-	-	3,471	0	3,696
TOTAL NON-AG:	976	-	-	13,867	106	14,949
TOTAL EXPORTS	**287,552**	**25,683**	**49,523**	**13,867**	**20,127**	**396,752**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

MAY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	4	1,259	1,002	2,265
AK Alaska	0	121	0	0	121
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	684	684
CA California	0	0	0	13	13
CO Colorado	0	0	0	73	73
CT Connecticut	0	0	119	0	119
DE Delaware	0	2,627	2,528	497	5,652
FL Florida	1,334	2,952	403	2,081	6,770
GA Georgia	928	365	2,170	1,055	4,518
HI Hawaii	0	0	0	0	0
ID Idaho	0	388	286	3,086	3,760
IL Illinois	271	34,905	3,639	6,981	45,796
IN Indiana	243	37,656	6,018	3,310	47,227
IA Iowa	241	17,156	3,199	8,388	28,984
KS Kansas	0	60	0	177	237
KY Kentucky	0	13,285	256	311	13,852
LA Louisiana	0	0	0	0	0
ME Maine	0	0	1,617	0	1,617
MD Maryland	932	1,316	1,916	1,659	5,823
MA Massachusetts	0	63	280	247	590
MI Michigan	0	38,143	15,844	653	54,640
MN Minnesota	0	12,048	22,606	2,146	36,800
MS Mississippi	0	299	0	0	299
MO Missouri	0	1,056	1,139	1,155	3,350
MT Montana	0	403	708	105	1,216
NE Nebraska	0	300	405	2,002	2,707
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	180	0	180
NJ New Jersey	0	123	555	362	1,040
NM New Mexico	0	0	0	0	0
NY New York	0	5,011	13,659	1,319	19,989
NC North Carolina	303	548	487	965	2,303
ND North Dakota	0	800	3,728	53	4,581
OH Ohio	1,814	49,831	7,822	1,534	61,001
OK Oklahoma	0	0	233	15	248
OR Oregon	0	711	656	167	1,534
PA Pennsylvania	1,173	2,391	9,207	913	13,684
RI Rhode Island	0	0	133	28	161
SC South Carolina	548	60	7,742	62	8,412
SD South Dakota	0	1,756	1,231	479	3,466
TN Tennessee	0	7,286	45	199	7,530
TX Texas	0	0	0	0	0
UT Utah	0	0	21	0	21
VT Vermont	0	0	2,963	14	2,977
VA Virginia	121	422	632	740	1,915
WA Washington	16	1,923	1,556	360	3,855
WV West Virginia	1,677	255	5,748	0	7,680
WI Wisconsin	1,798	24,701	11,093	1,175	38,767
WY Wyoming	0	21	0	0	21
TOTAL U.S.:	11,399	258,986	132,083	44,010	446,478
CANADA					
AB Alberta	28	367	16,486	377	17,258
BC Brit. Columbia	0	19	1,670	2	1,691
MB Manitoba	0	618	8,075	918	9,611
NB New Brunswick	0	2,729	3,260	0	5,989
NF Newfoundland	0	0	862	0	862
NS Nova Scotia	0	1,358	0	0	1,358
ON Ontario	0	43,378	33,035	67	76,480
PE Pr.Edward Isle	0	0	6,309	0	6,309
PQ Quebec	0	3,384	36,472	15	39,871
SK Saskatchewan	0	126	3,957	98	4,181
TOTAL CAN:	28	51,979	110,126	1,477	163,610
*EXPORT SALES:	260,055	23,010	19,326	0	302,391
TOTAL AG SALES	271,482	333,975	261,535	45,487	912,479
NON-AG U.S.	25,384	-	-	9,298	34,682
Canada	1,025	-	-	141	1,166
*Exports	375	-	-	13,867	14,242
TOTAL NON-AG SALES	26,784	-	-	23,306	50,090
GRAND TOTAL	298,266	333,975	261,535	68,793	962,569

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

MAY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Brazil	5,641	4,965	6,294	0	16,900
China	136,332	0	0	0	136,332
Jamaica	0	1,895	0	0	1,895
Japan	30,515	7,418	3,670	0	41,603
Korea	21,649	0	0	0	21,649
Malaysia	36,649	0	0	0	36,649
New Zealand	1,477	8,732	0	0	10,209
Pakistan	13	0	0	0	13
South Africa	2,622	0	9,362	0	11,984
Switzerland	16,813	0	0	0	16,813
Taiwan	8,344	0	0	0	8,344
TOTAL AG:	260,055	23,010	19,326	0	302,391
NON-AGRICULTURAL					
Australia	12	-	-	0	12
Japan	138	-	-	10,396	10,534
Taiwan	225	-	-	3,471	3,696
TOTAL NON-AG:	375	-	-	13,867	14,242
TOTAL EXPORTS	**260,430**	**23,010**	**19,326**	**13,867**	**316,633**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

MAY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	0	0	59	246	305
AK Alaska	0	0	0	0	0	0
AZ Arizona	213	42	82	0	30	367
AR Arkansas	118	128	4,194	1,587	41	6,068
CA California	4,125	1,293	1,666	0	965	8,049
CO Colorado	433	0	692	114	57	1,296
CT Connecticut	0	0	0	0	21	21
DE Delaware	0	0	0	0	44	44
FL Florida	563	0	77	0	3,074	3,714
GA Georgia	0	0	0	0	658	658
HI Hawaii	0	64	0	0	57	121
ID Idaho	289	0	1,709	0	129	2,127
IL Illinois	1,764	16	60	0	278	2,118
IN Indiana	60	0	300	0	652	1,012
IA Iowa	38	110	257	101	37	543
KS Kansas	137	0	1,007	560	69	1,773
KY Kentucky	0	0	0	0	6,607	6,607
LA Louisiana	313	0	2,264	63	0	2,640
ME Maine	0	0	0	0	52	52
MD Maryland	0	0	0	0	44	44
MA Massachusetts	0	0	0	0	156	156
MI Michigan	0	0	2,191	0	421	2,612
MN Minnesota	0	0	0	0	598	598
MS Mississippi	0	0	458	0	15	473
MO Missouri	1,905	690	3,512	569	123	6,799
MT Montana	15	0	38	0	24	77
NE Nebraska	290	107	801	132	603	1,933
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	218	0	517	15	263	1,013
NY New York	0	0	0	0	165	165
NC North Carolina	0	0	0	0	1,113	1,113
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	625	0	884	1,509
OK Oklahoma	120	63	1,287	0	68	1,538
OR Oregon	30	122	262	0	197	611
PA Pennsylvania	0	0	0	0	602	602
RI Rhode Island	0	0	0	0	22	22
SC South Carolina	0	0	0	0	597	597
SD South Dakota	0	0	0	0	0	0
TN Tennessee	9	0	94	0	476	579
TX Texas	1,364	1,526	8,477	1,713	928	14,008
UT Utah	0	0	17	0	5	22
VT Vermont	0	0	0	0	287	287
VA Virginia	0	0	0	0	319	319
WA Washington	27	0	21	0	309	357
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	579	579
WY Wyoming	90	0	146	0	5	241
TOTAL U.S.:	12,121	4,161	30,754	4,913	21,820	73,769
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	139	139
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	167	167
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	558	558
ON Ontario	0	0	0	0	1,609	1,609
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	879	879
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	3,352	3,352
*EXPORT SALES:	26,521	2,673	30,197	0	20,021	79,412
TOTAL AG SALES	38,642	6,834	60,951	4,913	45,193	156,533
NON-AG U.S.	11,875	-	-	42	301	12,218
Canada	0	-	-	0	16	16
*Exports	601	-	-	0	106	707
TOTAL NON-AG SALES	12,476	-	-	42	423	12,941
GRAND TOTAL	**51,118**	**6,834**	**60,951**	**4,955**	**45,616**	**169,474**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

MAY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	154	0	661	815
Belize	59	0	297	0	0	356
Brazil	9,931	2,673	26,709	0	0	39,313
Chile	1,091	0	0	0	400	1,491
China	0	0	0	0	8,994	8,994
Costa Rica	1,918	0	723	0	818	3,459
Ecuador	1,923	0	0	0	0	1,923
Honduras	1,515	0	0	0	0	1,515
Japan	6,169	0	0	0	7,138	13,307
Martinique	0	0	2,314	0	363	2,677
Mexico	3,915	0	0	0	435	4,350
Thailand	0	0	0	0	1,212	1,212
TOTAL AG:	26,521	2,673	30,197	0	20,021	79,412
NON-AGRICULTURAL						
Japan	0	-	-	0	66	66
Mexico	601	-	-	0	40	641
TOTAL NON-AG:	601	-	-	0	106	707
TOTAL EXPORTS	**27,122**	**2,673**	**30,197**	**0**	**20,127**	**80,119**